



## For Immediate Release

### Press Contact:

Cynthia Sutton  
Sage North America  
(703) 793-2700 x 3032  
[cynthia.sutton@sage.com](mailto:cynthia.sutton@sage.com)

## Grant Professionals Association Endorses Sage Grant Management

**AUSTIN, Texas – August 9, 2011** – [Sage North America](#) today announced that the Grant Professionals Association (GPA), the premier membership organization of grant professionals, has endorsed its new [Sage Grant Management](#) solution. Web-based and available either on-premises or in a hosted environment, Sage Grant Management helps nonprofit and government organizations maximize their funding potential by tracking grants and providing transparency at the organization, program, and grant levels.

“We’re happy to partner with Sage, true thought leaders in the not-for-profit space, as we endorse Sage Grant Management,” said Gail Vertz, GPC, GPA’s CEO. “Sage’s product and services are a great fit for many of our member organizations. In fact, Sage Grant Management is designed especially for small and midsized organizations receiving grant funding. From what I’ve seen, Sage offers not-for-profits a great deal of professionalism, integrity, and positive customer experiences.”

An integrated development and financial management solution, Sage Grant Management helps organizations strengthen their collaboration potential, focus on pipeline management, and optimize success measures, so they can better serve their missions, constituents, and communities.

Sage Grant Management is an integrated development and financial management solution. The web-based grant receiving product helps nonprofit and government organizations maximize their funding potential by tracking grants and providing transparency at the organization, program, and grant level. Sage Grant Management helps organizations strengthen collaboration, build pipeline management, and optimize success measures so they can better serve their missions, constituents, and communities.

[Family Health Centers of San Diego](#) is the second largest Federally Qualified Health Center in the nation based on number of unique patients. Established in 1970, Family Health Centers of San Diego sees up to 2,500 patients each day at its 30 locations. The leadership team of this non-profit community health center manages more than 100 active grants.

“In a time of increased data collection and performance measurement, Sage Grant Management is a helpful tool,” said Anthony White, Family Health Centers of San Diego’s Assistant Director for Grant Support & Special Projects. “Sage Grant Management allows us to track performance measures across the organization. The Sage Grant Management Scoreboard gives us a quick snapshot of each grant throughout the project period so we know if we are ahead, on track or need to make adjustments to ensure success by project end.”

GPA's endorsement decisions are based on objective, reasonable criteria and all potential vendors are considered. An expert committee studies competing products/services before making an endorsement decision, and the basis for all such decisions is well-documented.

Sage has been serving nonprofit and governmental organizations for more than 30 years. The company helps more than 32,000 unique not-for-profit organizations increase efficiency and more easily manage their operations through the use of technology. From fund accounting, donor and fundraising management, and fixed asset management, to online donation processing, human resources (HR), payroll, and health care, Sage offers a software product or service to meet the organization's need.

For more information on Sage Grant Management, please visit <http://www.sagegrantmanagement.com/>.

### **About Grant Professionals Association**

Grant Professionals Association (GPA), formerly American Association of Grant Professionals-AAGP, is the first nonprofit membership organization focused solely on the advancement of grantsmanship as a profession and the support of its practitioners. Based in Kansas City, Kan., with chapter organizations across the U.S., GPA has grown rapidly since its inception in 1998, and currently has more than 2,000 members. The organization holds an annual conference, publishes *GPA Journal* semi-annually, and hosts an online member forum. For the long term, GPA continues to lead the efforts to establish a formal credentialing process. [Grant Professional Certification Institute](#) (GPCI), an affiliate organization to GPA, oversees the development of critical standards, within an ethical framework, that will help define the future of grantsmanship. For more information, please visit [www.grantprofessionals.org](http://www.grantprofessionals.org), follow on Twitter at [www.twitter.com/GPANational](http://www.twitter.com/GPANational), join the Facebook Group at <https://www.facebook.com/group.php?gid=57728303961>, or call 913-788-3000.

### **About Sage North America**

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs 3,900 people and supports more than 3 million small and mid-sized business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 13,600 people and supports more than 6 million customers worldwide. For more information, please visit the Web site at [www.sagenorthamerica.com](http://www.sagenorthamerica.com). Follow Sage North America on Facebook, <http://www.facebook.com/SageNorthAmerica>, and Twitter, <http://twitter.com/#!/sagenamerica>.

**-###-**

© 2011 Sage Software, Inc. All rights reserved. Sage, Sage Software, Sage logos and the Sage product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc. or its affiliated entities. All other trademarks are the property of their respective owners.