



www.caserv.com
mike.renner@caserv.com

877.952.6098 toll free
253.952.6206 fax

COMPUTER ACCOUNTING SYSTEMS, INC.

First Quarter 2007

Version 4.2 Arrives

The first quarter of 2007 is slated to bring an update to Sage MAS 90 and 200. This version (4.2) will add functionality to the accounts payable as well as some overall new features including the Business Insights Explorer. More details here in the

[whitepaper](#).



Featured Client

Business Equipment Brokers

Overview

Business Equipment Brokers (BEB) sells new and refurbished business telephone equipment for the Pacific Northwest. BEB first started a relationship with Computer Accounting Systems in October of 2005. BEB was shocked one Monday when their previous accounting software and inventory control company of 10 years went out of business. Without warning, they canceled all contact, product updates and support with their existing customers.

Knowing the strong reputation of Sage MAS 90 in the market place, BEB contacted Mike Renner of Computer Accounting Systems who quickly allayed Owner and CEO of Equipment Brokers Bob Millage's concerns. Mike explained the benefits of Sage MAS 90 software and the seamless transition that current Computer Accounting Systems clients have enjoyed.

The Challenge

Business Equipment Brokers faced the challenge of inputting thousands of pieces of inventory into their new system. In addition, all their existing data had to be converted from their old system. "For accounting purposes, we had to duplicate our inventory. We had hours and hours of work in front of us and it's always more challenging than you expect," stated Millage about their upcoming switch to Sage MAS 90.

The Solution

By March of 2006, Business Equipment Brokers was up and running with their new systems were in place. Computer Accounting Systems provided hands on assistance during the transition and manipulated the data so it could be easily inputted into the new system. One area that was a major concern was solved simply by Computer Accounting Systems intelligent solution. Sage MAS 90 software allows serial numbers to be entered in ranges. "That's a biggy for us," said Millage. "We have sixty of the same phones, but instead of scanning each one, you can enter the starting serial number and it fills in the blanks for you." Business Equipment Brokers saves almost \$2000.00 a year with this feature alone.

The Outcome

Business Equipment Brokers saved time and money with a seamless transition to Computer Accounting Systems superior Sage MAS 90 Software. Besides the painless conversion, BEB is enjoying the additional benefits of Computer Accounting Systems comprehensive solution. One feature that has stood out for BEB is the many ways to reference and look up customers. One can find customers by reference number, name, date and many other fields. A simple double click on the client name pulls up every invoice and all contact history between BEB and their clients. "I also like the way it handles credit cards," said Millage. When BEB purchases items with a credit card, Sage MAS 90 allows them to transfer the bill to the original vendor. "It produces a pleasant audit trail," he added.

Increase Sales Over the Internet
with eBusiness Manager

[Recorded Demo e-Business Manager](#)

[All in the Family: Why Peachtree Businesses Are Moving Up to Sage MAS 90 - Peachtree Edition](#)

Sage MAS 90 and 200

Live Webcasts:

February 1, 20, March 21st, April 24th

[Flexible, Easy-to-Use and Painless Business Management - Making the Move to Sage MAS 90 - BusinessWorks Edition](#)

Live Webcasts

February 6, 28, March 20

[Live Webcast - Managing Your Growth with Sage Software](#)

Live Webcasts:

February 13, March 15th



Accounting Software Training - Computer Accounting Systems, Inc.

Over the past 20 years, our experience has confirmed that software training is one of the most critical aspects of our customers success. We understand that in order to be successful with our business management solutions, your staff members need to be thoroughly trained. This education promotes a smoother, more efficient implementation, quicker completion of daily tasks, and insight into your company's operations - resulting in sound decision-making and increased productivity.

For our current customers and partners when you refer a new client to us that buys software, or attends training we will enroll you in one free complementary training class.

Please call us at 1-877-952-6098 for more information or to sign up

for a class. referrals are appreciated very much.

Contact Information:

Computer Accounting Systems, Inc.

1855 58th Street NE, Tacoma WA 98422

253-952-6098, 877-952-6098

253-952-6206 fax

<http://www.caserv.com>